



Office for People With Developmental Disabilities

ANDREW M. CUOMO
Governor

THEODORE KASTNER, MD, MS
Commissioner

July 8, 2021

Snow and Ice Removal Services for Central NY DDSOO: IFB CN 072721

Questions and Answers:

Below is a compilation of the questions received for this bid. Questions that were repeated, or of a recurring nature, were consolidated. Thank you very much for your interest.

1. Question: Would salting be a separate service or is it included in the bid price?

Answer: The bid price is a total seasonal price for all snow and ice removal. Salting is not a separate service and the cost of this should be factored into your bid.

2. Question: Are homes allowed to call for services at less than three inches of accumulation? If so, how will you guarantee this will not be abused?

Answer: Service is automatically triggered at three inches of accumulation, but OPWDD may request additional service due to drifting snow or when deemed necessary for the safety of our individuals and staff. It is the Contractor's responsibility to inform OPWDD if they feel that service is being requested unnecessarily.

3. Question: Is hauling of snow included in this contract?

Answer: No, snowbank pushback and snow removal with heavy equipment is not covered under this contract. These services may be contracted out separately or procured through Purchase Orders separate from this contract by the OPWDD Business Office and OPWDD Work Control Office.

4. Question: If hauling is done, who is responsible for damages?

Answer: If another Contractor is procured to provide hauling services, safeguards will be put into place to clearly outline each Contractor's responsibilities in case there is substantial damage caused by another Contractor. It will be the responsibility of the other Contractor to repair any damage caused by their services.

5. Question: Can you please share the bid results from last year for cluster 12?

Answer: Please see the tables below for historic bid results from last year for the sites included in Cluster 12 of this IFB:



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Final Touch bid			
Site	Price per Snow Removal	Price per Ice Removal	Total Estimated Cost Per Season*
Cosby Manor Rd. IRA	\$ 90.00	\$ 60.00	\$ 6,000.00
Morris Rd. IRA	\$ 115.00	\$ 95.00	\$ 8,125.00
Westmoreland IRA	\$ 85.00	\$ 60.00	\$ 5,750.00
Powell Rd. IRA	\$ 100.00	\$ 75.00	\$ 6,875.00

Upstate Lawn and Landscape bid			
Site	Price per Snow Removal	Price per Ice Removal	Total Estimated Cost Per Season*
Cosby Manor Rd. IRA	\$ 190.00	\$ 150.00	\$ 13,250.00
Morris Rd. IRA	\$ 190.00	\$ 150.00	\$ 13,250.00
Westmoreland IRA	\$ 190.00	\$ 150.00	\$ 13,250.00
Powell Rd. IRA	\$ 190.00	\$ 150.00	\$ 13,250.00

Upstate REO bid			
Site	Price per Snow Removal	Price per Ice Removal	Total Estimated Cost Per Season*
Cosby Manor Rd. IRA	\$ 50.00	\$ 25.00	\$ 3,125.00
Morris Rd. IRA	\$ 75.00	\$ 25.00	\$ 4,375.00
Westmoreland IRA	\$ 60.00	\$ 30.00	\$ 3,750.00
Powell Rd. IRA	\$ 60.00	\$ 45.00	\$ 4,125.00

* Total Estimated Cost Per Season is based on 50 snow removal events and 25 ice removal events per season

Respectfully,

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